

# AI-Powered Intranets Transforming SharePoint into a Legal Productivity Engine!



## ABOUT ME

- My name is **Ragav Jagannathan** (*Phonetic spelling: r-ah-g-uh-v*)
- Working with **NetDocuments** since **2017**
- Spoken at **over 57+ conferences worldwide** - Microsoft TechEd, User Groups, Roadshows, Partner Network, Ark-Legal, ILTACON, SharePoint Symposium, etc.
- Written several **thought leadership blogs** on **iltanet.org** - [bit.ly/ragav\\_ilta](https://bit.ly/ragav_ilta)
- **ILTA Contributions** (incl. ILTA Peer-Peer Magazine):



ILTA Contributions



ILTA 2021 P2P



ILTA 2024 P2P

- **Founder & CEO of -**
  - **KLST** – SharePoint & CoPilot Specialists - [www.klstinc.com/whyklstforlegal](http://www.klstinc.com/whyklstforlegal)
  - **KLoBot Inc** – M365 & NetDocuments / NetDocs integration Specialists - [www.klobot.ai](http://www.klobot.ai)
  - [ragav@klstinc.com](mailto:ragav@klstinc.com) OR [www.linkedin.com/in/ragav](https://www.linkedin.com/in/ragav)



# About KLST

## ABOUT US

- 14+ Years of Excellence, based in Newark, NJ.
- Great Client Referenceability & Loyalty – Over 90% of Annual KLST Revenue is from existing clients.
- Trusted by twenty-six (26) Am Law firms & sixteen (16) mid-sized firms globally to build modern digital workplace solutions.
- Successfully completed and launched over twenty-two (22) Law Firm Intranet Portals within last 2+ years.
- Microsoft GOLD Partner – Cloud Productivity (Microsoft 365), Cloud Platform (Azure), Collaboration (SharePoint), Mobility (Microsoft .NET MAUI), and AI (Microsoft Copilot).
- Subject Matter Experts in Microsoft SharePoint Online, Microsoft Teams, Microsoft Viva Platform, Microsoft Power Platform, Microsoft Azure, Microsoft Fabric & Azure SQL, and Microsoft Azure Open AI Services (incl. Microsoft Copilot).
- “KLUM” Delivery model for Law Firm Intranet portal enhances client engagement through daily standup, bi-weekly iterative releases for stakeholder visibility, continuous feedback, and adaptation to Change Requests.
- KLST works closely with its sister company KLoBot Inc that develops and markets products relevant to Intranet portal Build projects like:
  1. **imDocShare** – View, Edit, Add, Co-Author, Sync, Search, Attach & Provision iManage Work content in SharePoint, Teams & web apps
  2. **KLapper** – A DIY “no-code” Legal Virtual Assistant Builder Platform powered by Generative AI.
  3. **netDocShare** – View, Edit, Add, Co-Author, Sync, Search, Attach & Provision NetDocuments content in SharePoint, Teams & web apps

## Legal101

- Ready to use SharePoint Online Intranet that can be setup in a couple of hours with demo content.  
**Annual License Costs\*:**
  - \$10,000/year for firms < 100 users
  - \$35,000/year for firms < 500 users
  - For Firms > 500 users, get customized pricing via email [sales@klstinc.com](mailto:sales@klstinc.com)
- Includes 90+ WebParts, 6 Personas, and 8 Site Templates & Page Templates for easy creation of Office, Practice, Services & Department sites and pages.
- GenAI powered Search and Alerting capabilities powered by Klapper and Microsoft Copilot.
- “Data Mapper” tool allows law firms to connect Legal101 WebParts to get (or set) data from many difference sources like Microsoft SQL Server, Fabric, and Microservices.
- Legal101 Technical team has deep Intranet integration experience with Microsoft Teams, Viva, Azure SQL, Fabric & Power Platform.
- Includes an option to easily provision SharePoint Extranet site and Microsoft Teams with “Shared” Channels for External Collaboration with NetDocuments / iManage file/folder synchronization.
- Trusted by several Law firms to build and go-live with a “mobile-first” Intranet portal in just a few weeks.

## PARTNERS





Fasken Martineau DuMoulin LLP (Fasken)

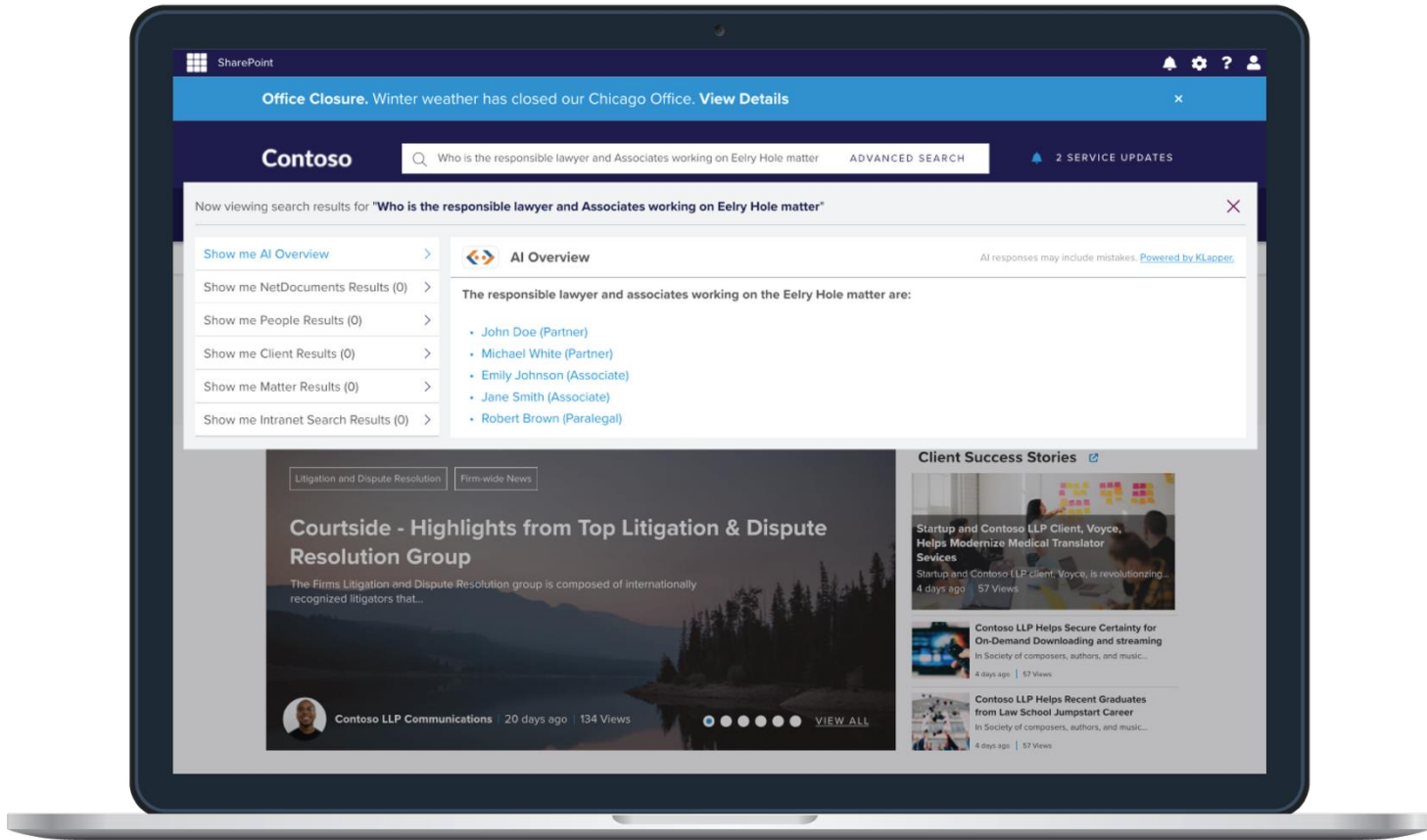
## **Andrea Alliston,**

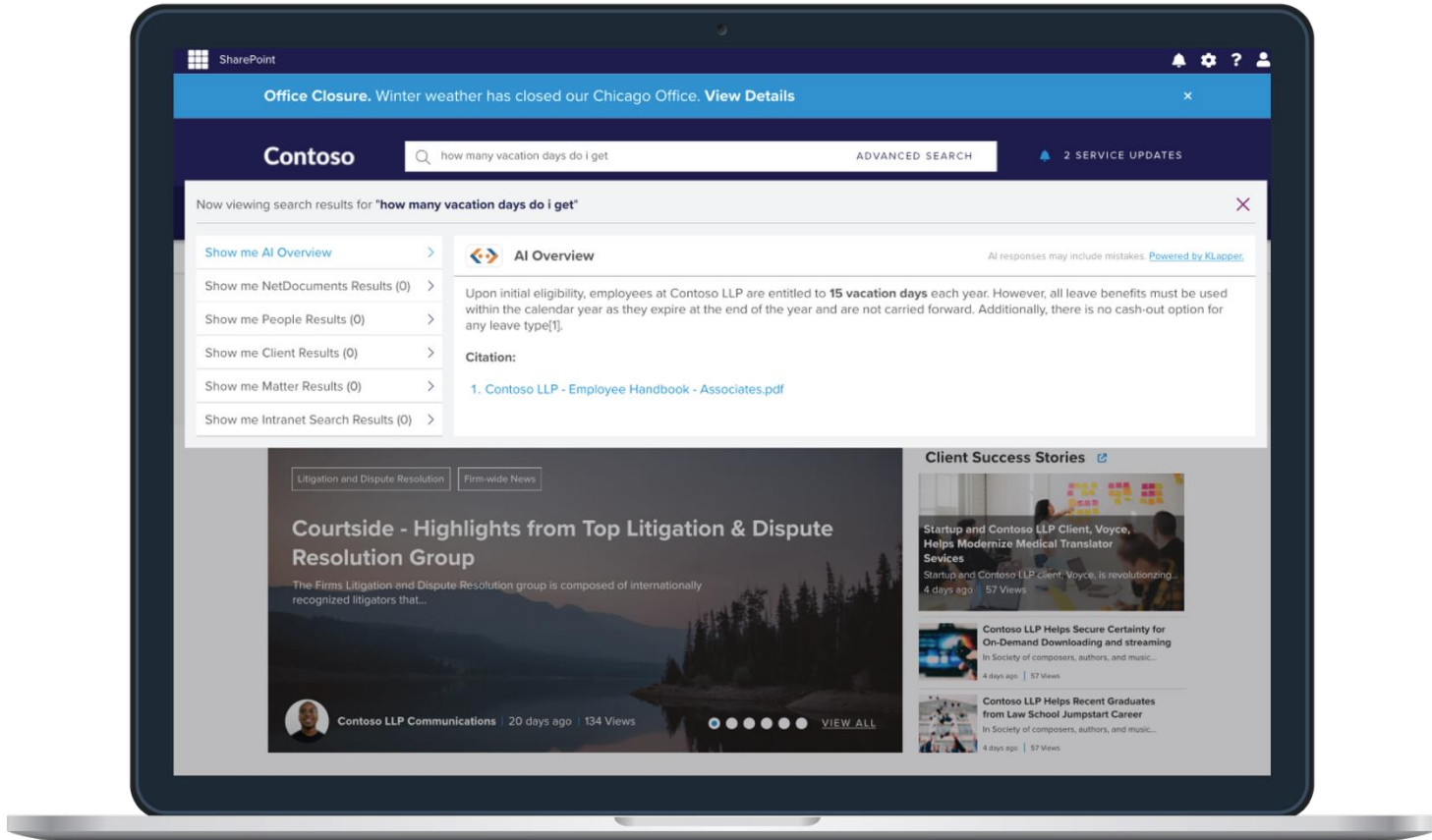
Partner, Knowledge and Practice Innovation

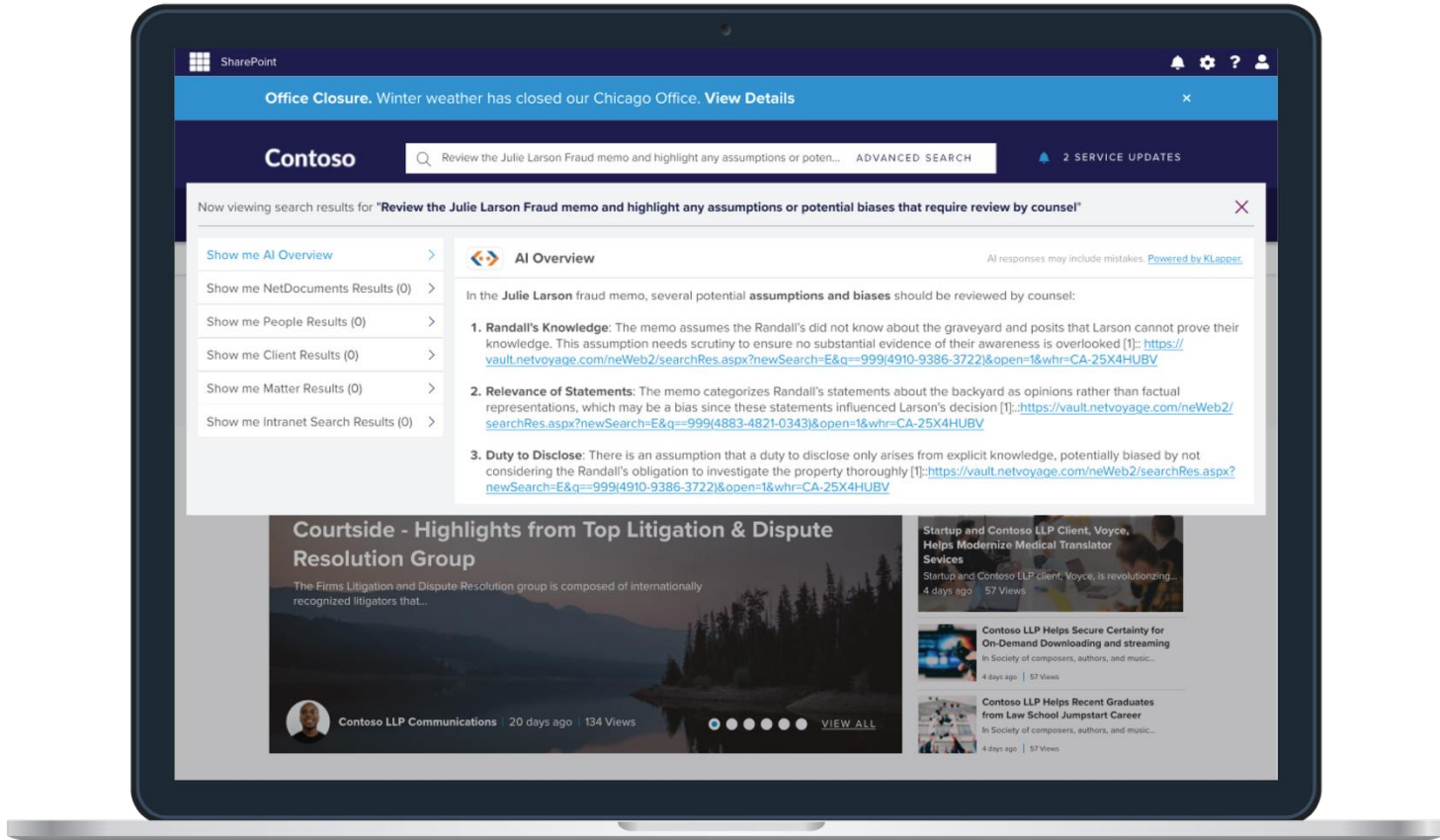
“Overall, KLST’s approach aligned well with our firm’s requirements, giving us a comprehensive platform that caters to the specific needs of our lawyers, business professionals, practice groups and offices. By taking a secure data-driven approach, the new intranet aggregates data and content from multiple systems in a way that is personalized to the user depending on their role, location, practice and job function. This approach helps provide the one-stop-shop that many of our users have been asking for.”

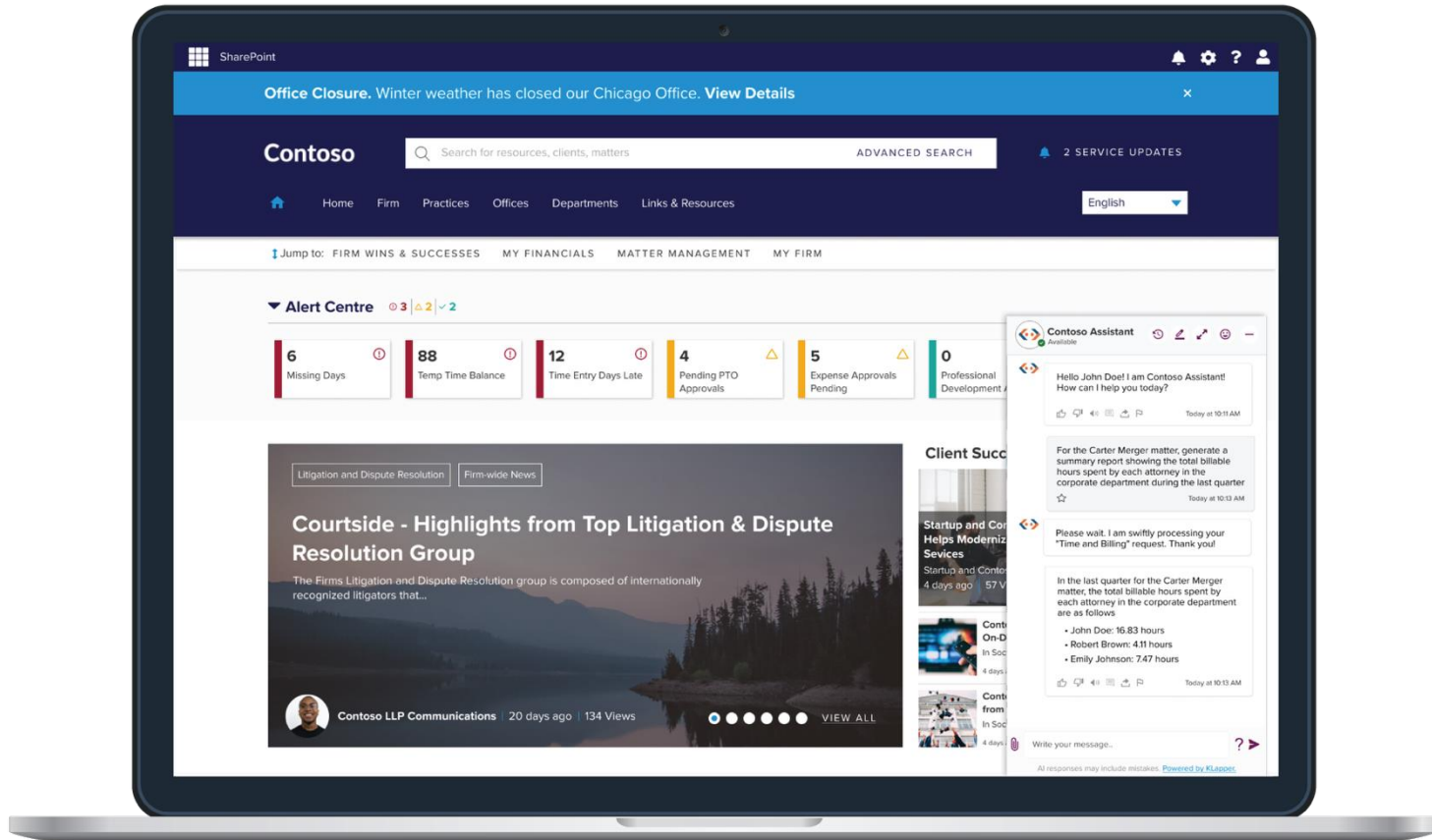
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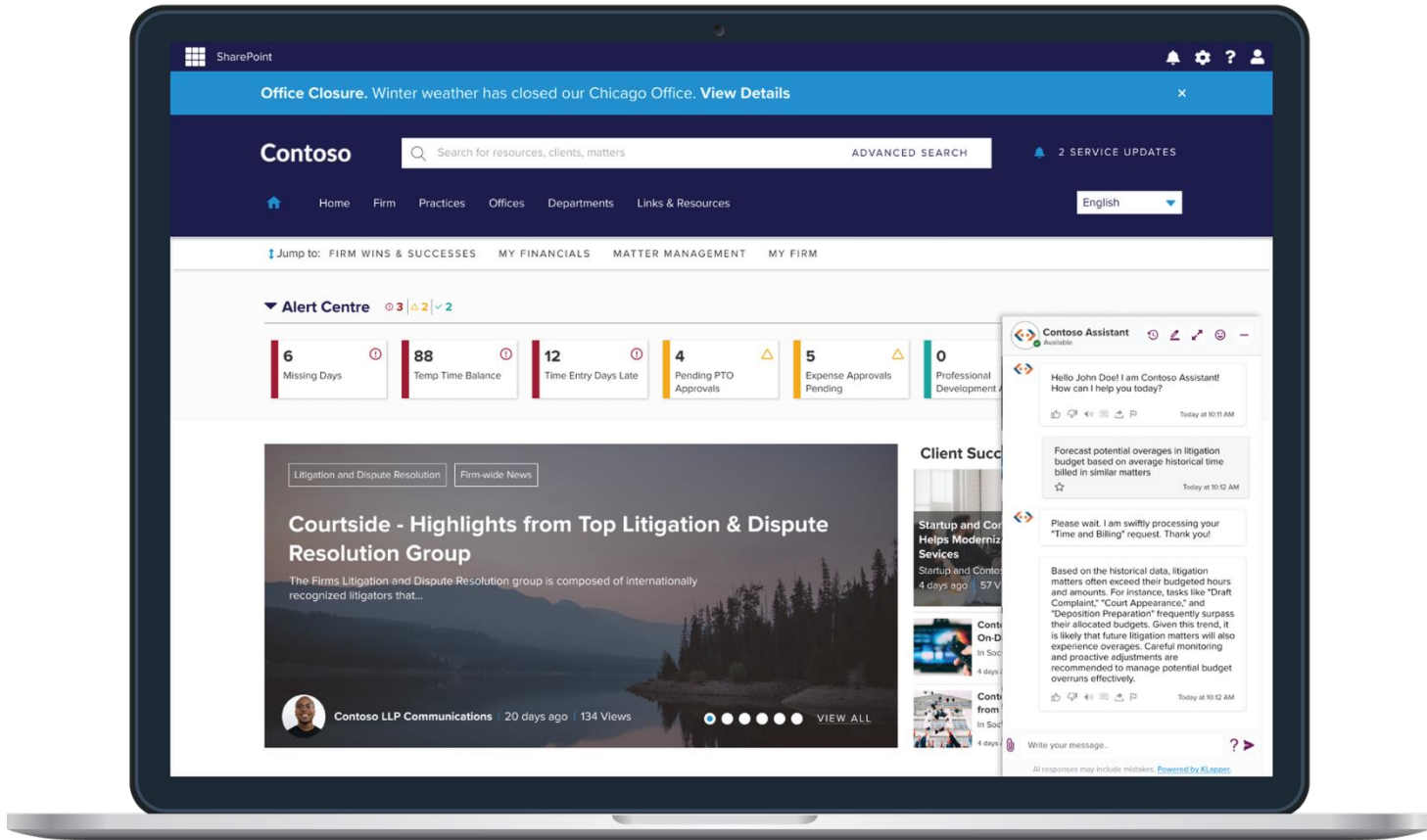


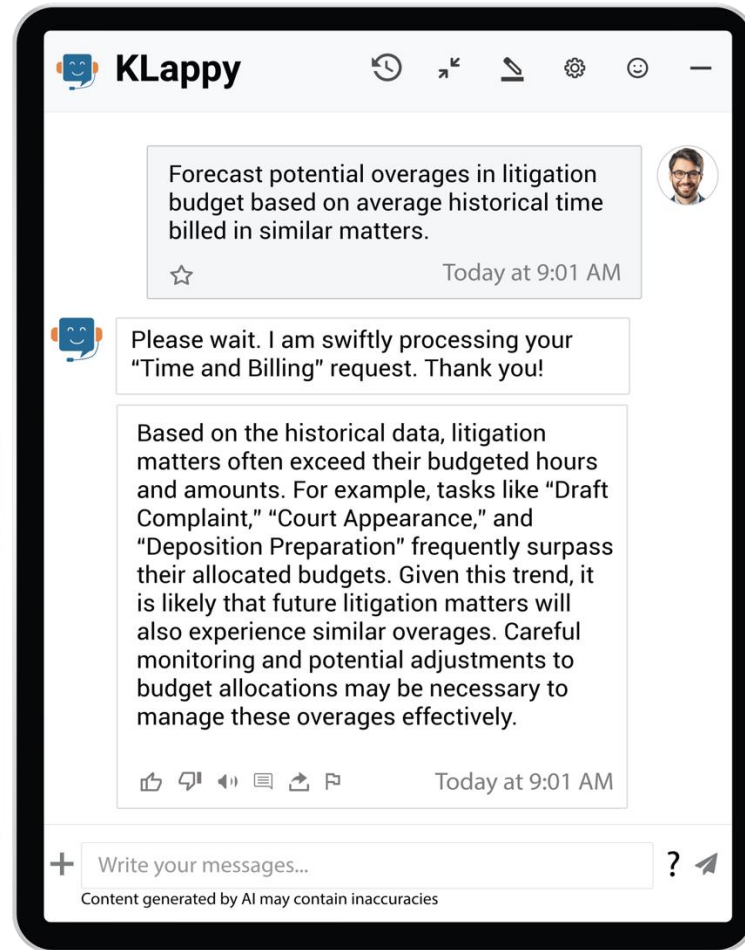
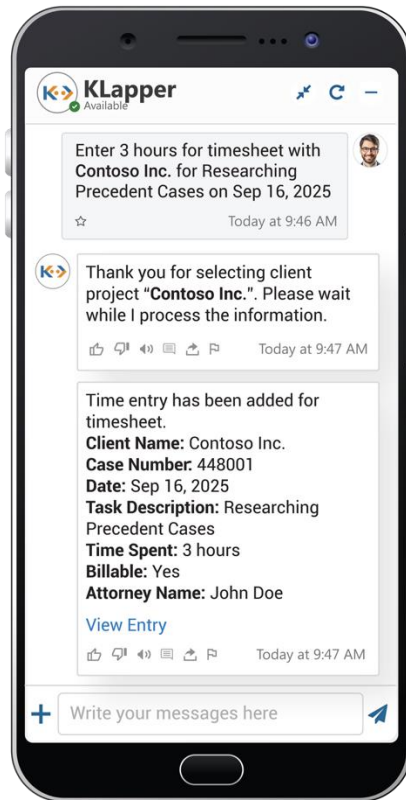


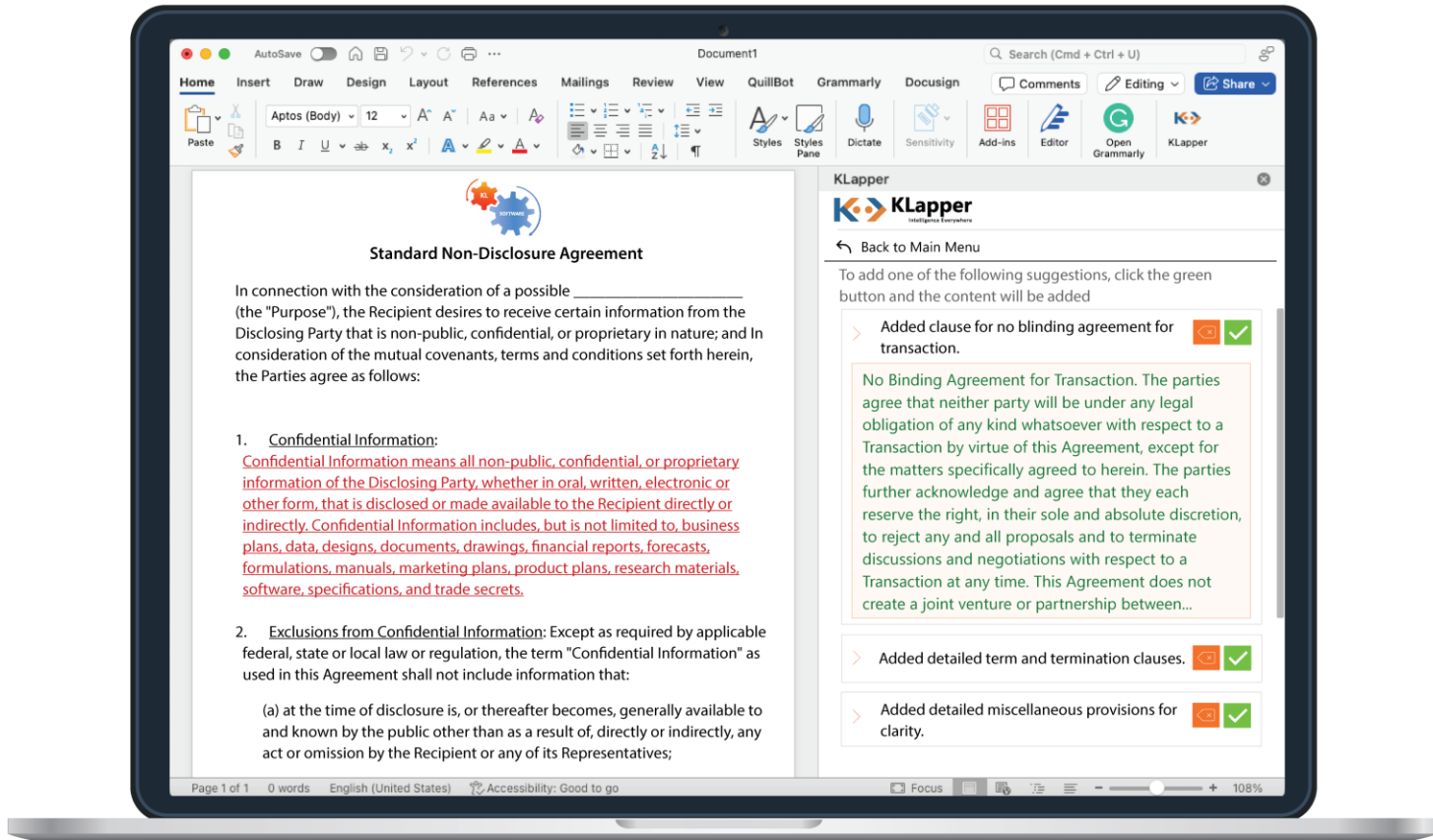














McCarter & English LLP

## **Kathlyn Schweyer,**

Director of Knowledge Management & Information Research

“KLST is very reliable and extremely knowledgeable about SharePoint and Intranet applications. KLST worked with us around cost restraints and provided the technical experience we needed to complete our projects. They were able to provide a team of experienced people to quickly turn around tasks and meet deadlines. They were very responsive to emails and willing to jump on calls to work through any issues. Their project management services made sure everyone was on the same page, quickly identified remaining items and ensured the key players were working to resolve any challenges. I highly recommend them.”

**McCarter &  
English**



# Thank You

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